

Feeding **mankind**



in vivo

Animal Nutrition and Health



One mission: feeding mankind

Feeding is the first and foremost function of agriculture.

This is the mission assigned to InVivo Animal Nutrition and Health.

6,830
employees
worldwide*

€ 1.5 billion
in revenue*

72 production units
worldwide*

60 years
of expertise

A world leader

InVivo Animal Nutrition and Health ranks among the world leaders in nutrition and animal health and stands apart with strong international development in all of its activities.

Being part of a leading group

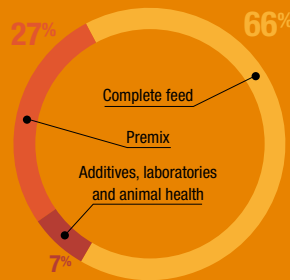
InVivo Animal Nutrition and Health is a key element of InVivo group, a powerful and diversified cooperative group organised around 3 business activities: Agriculture, Animal Nutrition and Health, General Public and Agri-food Distribution.

A clear and assertive strategy

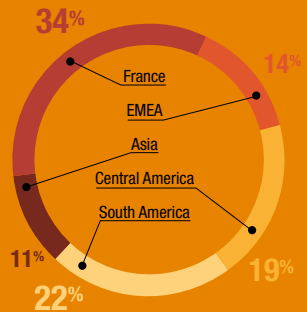
InVivo Animal Nutrition and Health has built a robust and original economic model based on a multi-business, multispecies and multi-region approach that ensures a balanced business/species/region portfolio and underlines the company's ambition to be recognised as a **global preferred supplier in innovative livestock solutions**.

InVivo Animal Nutrition and Health's approach relies on **five geographical areas** (France, EMEA, Asia, Central America and South America) and five business lines: complete feed, premix, additives, animal health, and analysis laboratories. The company's policy is aimed at facilitating and strengthening local market presence and bringing to customers a large array of solutions that meet the needs of each client segment (feed producers, distributors and livestock professionals) in France and internationally.

Revenue by activity*



Revenue by geographical area*



5 complementary activities

Complete feed

The complete feed activity consists in designing, manufacturing and selling feeds adapted to the nutritional needs of each species and the production objectives of livestock farmers. Large livestock holdings, special feeds, petfood, aquaculture.

Premix

Premix experts provide industrial and on-farm feed producers with essential consulting related to the supply of pre-mixes and nutritional specialties: formulation, nutritional recommendations, zootechnic and hygiene monitoring at livestock farms, design of special feed programmes, supply of decision-making tools, operational marketing and sales support, detailed analysis of raw materials and finished products, and regular follow-up and reports on quality control plans.

* Figures as at 30th June 2014 including Pancosma and Total Alimentos



Presence in 28 countries,
more than 60 exports countries*

- Algeria
- Belgium
- Brazil
- Cambodia
- Canada
- China
- Cuba
- Czech Republic
- France
- Germany
- Hungary
- India
- Indonesia
- Italy
- Mexico
- Myanmar
- Netherlands
- Philippines
- Poland
- Portugal
- Romania
- Russia
- South Africa
- Spain
- Switzerland
- Thailand
- United States
- Vietnam

Additives

InVivo Animal Nutrition and Health's fast-growing additives business is one of the company's main growth drivers. The business is handled by the Pancosma brand, which promotes and sells a portfolio of innovative products that greatly improve the zootechnical and economic performance of livestock farms on a sustainable basis.

Analysis laboratories

InVivo Labs is the bioanalysis hub of InVivo NSA with state-of-art laboratories and expertise gained over its sixty-year history. Its mission is to ensure the quality and food safety of raw materials and finished products.

Animal health

Qalian is a unique player in the market and is experiencing strong growth overseas. It manufactures three complementary and innovative product ranges aimed at safeguarding and improving the health and well-being of animals. Animal and livestock premises hygiene products, veterinary dietary specialities, veterinary medicines.

140 experts
worldwide

2 investigation
and scientific
watch centres

13 applied
research stations



Constant innovation and impressive R&D power

InVivo Animal Nutrition and Health benefits from one of the biggest world research centres in its field and has successfully developed leading partnerships with the major private, public, cooperative and academic players in agronomic research in France and internationally.

InVivo Animal Nutrition and Health's R&D is based on a multi-species and multiregion approach. This constitutes a powerful tool for innovation and differentiation and enables the company to anticipate and act fast in line with local and global issues in livestock sectors.

Quality imperative and food safety

Quality and food safety are core concerns at InVivo Animal Nutrition and Health and key aspects when it comes to the organisation of its industrial processes.

The company's high standards are respected at each step in the production and distribution process, from supplier selection to finished product quality control, in all five of its business lines and in all its French and international subsidiaries.

5 shared values with the Group

Humanism

Listening, loyalty, honesty, respect for difference and diversity, adapting to others, solidarity and humility

Commitment

Personal involvement, perseverance, keeping promises, sense of responsibility, courage, results-targeted expertise

Innovation

Curiosity, creativity, calling oneself into question, originality, looking forward and proposing real-life solutions

Team spirit

Cross-functionality, understanding and fostering the collective interest, peace of mind, trust, mutual support, sharing success and effort as well as any failures

Enthusiasm

Rallying resources, feeling of belonging, pleasure in work, motivation

